### **FORM 61**

## QUARTERLY REPORT

Incorporated as part of: <u>X</u> Schedule A

#### **ISSUER DETAILS:**

NAME OF ISSUER: International Hi-Tech Industries Inc.

- ISSUER ADDRESS: 1096 West 10<sup>th</sup> Avenue Vancouver, BC V6H 1H8
- CONTACT PERSON: Roger A. Rached
- CONTACT'S POSITION: President

CONTACT TELEPHONE NUMBER: 733-5400

- FOR QUARTER ENDED: September 30, 1999
- DATE OF REPORT: November 26, 1999

#### CERTIFICATE

THE SCHEDULE(S) REQUIRED TO COMPLETE THIS QUARTERLY REPORT ARE ATTACHED AND THE DISCLOSURE CONTAINED THEREIN HAS BEEN APPROVED BY THE BOARD OF DIRECTORS. A COPY OF THIS QUARTERLY REPORT WILL BE PROVIDED TO ANY SHAREHOLDER WHO REQUESTS IT. PLEASE NOTE THAT THIS FORM IS INCORPORATED AS PART OF BOTH THE REQUIRED FILING OF SCHEDULE A AND SCHEDULES B AND C.

Roger A. Rached	"Roger A. Rached"	99/11/26
NAME OF DIRECTOR	SIGN	DATE SIGNED
Thomas Po	"Thomas Po"	99/11/26
NAME OF DIRECTOR	SIGN	DATE SIGNED

CONSOLIDATED FINANCIAL STATEMENTS

SEPTEMBER 30, 1999 (Unaudited - see Notice to Reader)

# NOTICE TO READER

We have compiled the consolidated balance sheet of International Hi-Tech Industries Inc. as at September 30, 1999 and the consolidated statements of operations and deficit, and cash flows for the nine month period then ended from information provided by management. We have not audited, reviewed or otherwise attempted to verify the accuracy or completeness of such information. Readers are cautioned that these statements may not be appropriate for their purposes.

Vancouver, B.C.

November 23, 1999

"Morgan & Company"

Chartered Accountants

# CONSOLIDATED BALANCE SHEET

(Unaudited - see Notice to Reader)

		SEPT	EMB	ER 30
		1999		1998
ASSETS				
Current				
Cash and short term deposits	\$	831,904	\$	1,005,28
Accounts receivable		170,497		108,47
Notes receivable (Note 2)		1,442,745		1,415,89
Prepaid expense		78,880		126,56
		2,524,026		2,656,21
Capital Assets (Note 3)		1,946,446		1,838,15
Real Estate (Note 4)		14,221,289		10,966,24
Deferred Project Development Costs		3,791,807		3,331,00
	\$	22,483,568	\$	18,791,63
LIABILITIES				
Current				
Accounts payable and accrued liabilities	\$	888,416	\$	654,72
Accrued interest payable	Ŧ	126,450	Ŧ	93,02
Loans payable (Note 5)		895,500		95,50
Advances payable		-		7,27
Mortgage payable (Note 6)		1,868,000		1,868,00
Project advance		-		-
Current portion of long term debt (Note 7)		5,384		8,85
		3,783,750		2,727,37
Long Term Debt (Note 7)		212,197		216,05
Share Subscriptions Received (Note 8(f))		370,000		586,00
Minority Interest		1,048,922		747,16
		5,414,869		4,276,59
Contingency (Note 11)		, ,		
Commitment (Note 12)				
SHAREHOLDERS' EQUITY				
Share Capital (Note 8)		28,873,858		24,316,31
		305,000		305,00
Contributed Surplus (Note 8(b))				
Contributed Surplus (Note 8(b)) Deficit		(12,110,159)		(10,106,27

\$ 22,483,568

\$ 18,791,630

# CONSOLIDATED STATEMENT OF OPERATIONS AND DEFICIT

(Unaudited - see Notice to Reader)

		NINE MON SEPTE	S ENDED BER 30
		1999	 1998
Revenue			
Licence rights	\$	1,187,820	\$ 2,476,822
Interest and other income	•	96,950	26,055
		1,284,770	2,502,877
Expenses			
Audit and accounting		86,739	91,414
Capital taxes		46,009	37,212
Consulting fees		112,647	285,064
Depreciation and amortization		151,584	171,401
Directors' and officers' fees		91,557	93,260
Finders' fees and loan guarantee and commitment			,
fees		346,024	729,208
General expense		165,373	124,073
Legal		341,201	406,840
Insurance		39,271	30,552
Interest and foreign exchange		338,102	122,969
Investor relations and product representation costs		125,087	440,988
Telephone, fax and cellular		30,975	52,949
Office rent		58,500	58,500
Promotion and presentation		100,652	-
Property taxes		91,880	55,823
Repairs and maintenance		62,789	34,185
Travel and business promotion		182,850	112,558
Transfer agent and filing fees		14,269	16,468
Wages and benefits		409,050	333,157
		2,794,559	3,196,621
Loss Before The Following		(1,509,789)	(693,744)
Minority interest in (income) loss of subsidiary	_	(33,565)	 (299,430)
Loss For The Period		(1,543,354)	 (993,174)
Deficit, Beginning Of Period		(10,566,805)	(9,113,101)
Deficit, End Of Period	\$	(12,110,159)	\$ (10,106,275)
Loss Per Share		\$(0.03)	 \$(0.02)

## CONSOLIDATED STATEMENT OF CASH FLOWS

(Unaudited - see Notice to Reader)

	NINE MONTHS ENDED SEPTEMBER 30		
	1999	1998	
Cash Flow From Operating Activities			
Net income (loss) for the period	\$ (1,543,354)	\$ (993,174	
Adjustments for:	ψ (1,0+0,00+)	φ (000,174	
Depreciation and amortization	151,584	171,410	
Minority income in income (loss) of subsidiary	33,565	299,430	
	(1,358,205)	(522,334	
Changes in non-cash working capital			
(Increase) Decrease in receivables	(100,729)	66,376	
(Increase) Decrease in notes receivable	(24,442)	(1,415,898	
(Increase) Decrease in prepaids	(9,821)	14,080	
Increase (Decrease) in accounts payable and		<i>(</i> <b> -  - - - </b>	
accrued liabilities	342,541	(638,860	
Increase (Decrease) in loans payable	400,000	(10,000	
Increase (Decrease) in advances payable	(257,136)	(57	
Increase (Decrease) in mortgage payable	-	1,868,000	
Decrease in project advance payable	-	(2,000,000	
Decrease in long term debt	(3,800)	(15,719	
	346,613	(2,132,078	
Cash flows from operating activities	(1,011,592)	(2,654,412	
Cash Flows From Financing Activities			
Shares issued for cash	4,120,401	4,464,020	
Shares issued for loan guarantees	-	129,208	
Shares to be issued	-	500,000	
Increase (Decrease) in long term debt	-	(5,061	
Share subscriptions received (net)	(508,800)	406,000	
Cash flows from financing activities	3,611,601	5,494,167	
Cash Flows From Investing Activities		(AOE 440)	
Capital assets	(237,414)	(105,418	
Real estate	(2,485,154)	(1,716,582	
Project development costs	(460,801)	(276,933	
Cash flows from investing activities	(3,183,369)	(2,098,933	
Net Increase (Decrease) In Cash And Cash Equivalents	(583,360)	740,822	
Cash And Cash Equivalents, Beginning Of Period	1,415,264	264,460	
Cash And Cash Equivalents, End Of Period	\$ 831,904	\$ 1,005,282	

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### **SEPTEMBER 30, 1999**

(Unaudited – see Notice to Reader)

### **1. SIGNIFICANT ACCOUNTING POLICIES**

a) Consolidation

These financial statements include the accounts of the Company and its subsidiaries – Canadian Hi-Tech Manufacturing Ltd. (65% owned), IHI International Holdings Ltd. (72% owned) and IHI Construction Ltd. (100% owned).

b) Project Development Costs

The Company is deferring all architectural, design consulting and other costs directly related to the ongoing development and commercialization of its pre-fabrication building product and flexible design program to be amortized against related revenues when production commences.

#### c) Depreciation and amortization of Capital Assets

Automotive -	30% declining balance method
Office furniture and equipment -	20% declining balance method
Computer equipment -	30% declining balance method
Other machinery and	-
equipment -	20% declining balance method
Patent application costs -	on a straight line basis over ten years
	once a patent is secured
License rights -	on a straight line basis over ten years

d) Non-Monetary Transactions

Shares of common stock of the Company issued for non-monetary consideration are valued at the quoted market price per share at the close of trading on the day of completion of the transaction except for those circumstances where, in the opinion of the Company and due to the nature of the transaction, the trading price does not fairly represent the value of the transaction. In such circumstances, the value of the shares is determined based on the estimated fair value of the consideration received.

e) Foreign Currency Translation

Transactions recorded in foreign currencies have been translated into Canadian dollars using the Temporal Method as follows:

- i) monetary items at the rate prevailing at the balance sheet date;
- ii) non-monetary items at the historical exchange rate;
- iii) revenue and expense at the average rate in effect during the applicable accounting period.

Gains or losses arising on translation are included in the results of operations.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## **SEPTEMBER 30, 1999**

(Unaudited - see Notice to Reader)

#### 1. SIGNIFICANT ACCOUNTING POLICIES (Continued)

f) Net Income (Loss) per Share

Net income (loss) per share is based on the weighted average number of shares outstanding during the period.

#### 2. NOTES RECEIVABLE

The notes receivable are repayable on demand with interest at 6.5% per annum.

#### 3. CAPITAL ASSETS

	1999	1998
Automotive	\$ 143,226	\$ 123,965
Office furniture and equipment	264,379	264,379
Computer equipment	86,695	70,707
Other machinery and equipment	1,057,162	835,735
Patent application costs	1,438,360	1,375,441
License rights	200,000	200,000
	3,189,822	2,870,227
Accumulated depreciation and amortization	1,243,376	1,032,069
	\$ 1,946,446	\$ 1,838,158

## 4. REAL ESTATE

	 1999	1998
Speen Road properties, Surrey Land and building	\$ 836,980	\$ 836,980
Hopcott Road property, Delta		
Land	1,356,527	1,356,527
Site preparation	1,404,553	1,404,553
Construction and design costs	9,359,013	6,103,971
Construction financing	857,206	857,206
Construction permits	135,810	135,810
Langley properties	·	
Land	141,400	141,400
Canadian National Railway properties	 129,800	129,800
	\$ 14,221,289	\$ 10,966,247

4000

1000

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

# **SEPTEMBER 30, 1999**

(Unaudited – see Notice to Reader)

### 5. LOANS PAYABLE

		 1999		1998
	Repayable on demand at various interest rates Repayable November 5, 1999 with interest at 10% per annum	\$ 95,500 800,000	\$	95,500 -
		\$ 895,500	\$	95,500
	The \$800,000 loan payable represents the amount advanced to date on a \$1,000,000 line of credit. In consideration of providing the line of credit, a company controlled by the family of a director received 384,500 common shares at a deemed value of \$0.52 per share.			
6.	MORTGAGE PAYABLE			
	-	1999		1998
	The Company has arranged a conventional first mortgage financing secured by the land and improvements located at Hopcott Road in Delta, British Columbia. Advances under the mortgage bear interest at the rate of prime plus 5%, which is payable monthly. The mortgage is due on September 1, 2000. In consideration of their guarantees of the mortgage, two private companies controlled by the Company's president, received a total of 726,744 common shares at a deemed value of \$0.688 per share.			
	Mortgage advance received	\$ 1,868,000	\$	-
7.	LONG TERM DEBT			
		1999		1998
	CIBC Mortgage Corporation Repayable \$1,815 per month including interest at 7.6% per annum, due February 1, 2003, secured by Speen Road real estate	\$ 217,581	\$ 2	222,354
	Finance contract, repayable \$2,871 per month including interest, due October 1, 1998, secured by capital assets	-		2,554
	Less current portion	5,384		8,854
		\$ 212,197	\$ 2	216,054

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### **SEPTEMBER 30, 1999**

(Unaudited – see Notice to Reader)

#### 7. LONG TERM DEBT (Continued)

The repayment requirements on the long term debt are as follows:

1999	\$ 5,384
2000	\$ 5,509
2001	\$ 5,990
2002	\$ 6,462
2003	\$ 7,113

### 8. SHARE CAPITAL

a) Authorized
September 30, 1999 and 1998
200,000,000 common shares without par value
September 30, 1999 and 1998
10,000,000 Class A preferred shares without par value

#### b) Issued and Outstanding

	Number of	
	Shares	Consideration
Common Shares		
Balance, December 31, 1998	52,791,133	\$ 24,753,457
Shares issued for cash	3,708,960	4,377,661
	56,500,093	29,131,118
Finders' fees paid	-	(257,260)
Balance, September 30, 1999	56,500,093	\$ 28,873,858

#### c) Escrow Shares

i) Of the Company's issued and outstanding shares, 21,470,672 are held in escrow to be released in accordance with a formula based on cumulative cash flow of the Company and 214,286 shares are held in escrow, their release being subject to the approval of the regulatory authorities.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### **SEPTEMBER 30, 1999**

(Unaudited – see Notice to Reader)

#### 8. SHARE CAPITAL (Continued)

- ii) As a condition of the issuance of the 384,500 shares referred to in Note 5, 76,900 of the shares remain in escrow to be issued on a prorata basis as additional funds are advanced against the line of credit.
- iii) As a condition of the issuance of the 726,744 shares referred to in Note 6, 363,372 of the shares remain in escrow.
- d) As at September 30, 1999, the Company had the following outstanding directors' and employees' stock options:

Exercise Price	Expiry Date
\$2.25	January 20, 2002
\$2.25	February 10, 2002
\$2.25	July 21, 2002
\$2.25	August 28, 2002
\$2.25	September 4, 2002
\$2.25	October 21, 2002
\$0.88	October 6, 2003
	\$2.25 \$2.25 \$2.25 \$2.25 \$2.25 \$2.25

e) As at September 30, 1999, the Company had outstanding non-transferable share purchase warrants for the purchase of additional shares as follows:

Number	Exercis	se Price		Expiry Date
Of Shares	Year 1	Year 2	Year 1	Year 2
80,000		\$ 1.54		October 22, 1999
75,000		\$ 1.54		October 22, 1999
105,000		\$ 1.54		October 22, 1999
75,000		\$ 1.54		October 22, 1999
100,000		\$ 1.15		November 7, 1999
30,000		\$ 1.15		November 15, 1999
100,000		\$ 1.15		November 19, 1999
100,000		\$ 1.15		November 19, 1999
100,000		\$ 1.15		November 20, 1999
176,500		\$ 0.98		December 6, 1999
176,500	\$ 0.85	\$ 0.98		January 1,2000

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

# **SEPTEMBER 30, 1999**

(Unaudited - see Notice to Reader)

## 8. SHARE CAPITAL (Continued)

. 517														
	Number		Exer	cise P	rice	Expi	ry Date							
	Of Shares	f Shares Year 1			Year 2	Year 1	Year 2							
	150,000 \$ 0.65				0.75		January 1, 2000							
	450,000	φ \$	0.65	\$ \$	0.75		January 1, 2000							
	430,000	\$	0.65	φ \$	0.75		January 1, 2000							
	300,000	φ \$	0.84	φ \$	0.75		-							
	125,000	ֆ \$	0.84	э \$	1.06		January 1,2000 January 8, 2000							
	125,000	ֆ \$	0.92	э \$	1.06									
	•	э \$	0.92	ው ወ	1.08		January 31, 2000							
	108,000			\$ \$			February 5, 2000							
	127,800	\$ ¢	0.90	φ Φ	1.035		February 20, 2000							
	156,250	\$	0.64	\$	0.74		March 6, 2000							
	234,375	\$	0.64	\$	0.74		March 7, 2000							
	108,000	\$	0.90	\$	1.035		March 28, 2000							
	108,000	\$	0.90	\$	1.035		March 10,2000							
	108,000	\$	0.90	\$ \$	1.035		March 20, 2000							
	108,000	\$	0.90	ф Ф	1.035		April 8, 2000							
	300,000	\$	1.00	\$	1.15		April 16, 2000							
	100,000	\$	1.00	\$	1.15		May 6, 2000							
	200,000	\$	1.00	\$	1.15		May 21, 2000							
	300,000	\$	1.00	\$	1.15		June 6, 2000							
	100,000	\$	1.00	\$	1.15	huby 1 1000	June 30, 2000							
	1,000,000	\$	1.00	\$	1.15	July 1, 1999	July 1, 2000							
	200,000	\$	1.00	\$	1.15	July 17, 1999	July 17, 2000							
	200,000	\$	1.00	\$ \$	1.15	July 18, 1999	July 18, 2000							
	100,000	\$ ¢	1.00	ф Ф	1.15	July 23, 1999	July 23, 2000							
	86,957	\$ \$	1.15	\$	1.32	September 15, 1999	September 15, 2000							
	84,348	э \$	1.15 1.15	\$	1.32 1.32	September 18, 1999	September 18, 2000							
	86,957		1.15	\$		September 21, 1999	September 21, 2000							
	100,000	\$ \$	1.15	\$ \$	1.32	December 9, 1999	December 9, 2000							
	90,000	э \$		ው ወ	1.32 1.32	December 16, 1999	December 16, 2000							
	90,000	э \$	1.15	\$ \$		December 16, 1999	December 16, 2000							
	`90,000		1.15		1.132	December 12, 1999	December 12, 2000							
	142,000	\$	1.15	\$	1.132	December 19, 1999	December 19, 2000							
	346,200	\$	1.30	\$	1.50	March 24, 2000	March 24, 2001							
	80,000	\$	1.25	\$	1.44	March 10, 2000	March 10, 2001							
	80,000	\$	1.30	\$	1.44	March 10, 2000	March 10, 2001							
	1,123,077	\$ ¢	1.30	\$	1.50	May 19, 2000	May 19, 2001							
	75,000	\$	1.30	\$	1.50	April 3, 2000	April 3, 2001							
	75,000	\$	1.30	\$	1.50	April 3, 2000	April 3, 2001							
	207,770	\$	1.30	\$	1.50	April 3, 2000	April 3, 2001							
	50,000	\$	1.30	\$	1.50	April 3, 2000	April 3, 2001							

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## **SEPTEMBER 30, 1999**

(Unaudited – see Notice to Reader)

### 8. SHARE CAPITAL (Continued)

- f) The Company has arranged, subject to regulatory approval, private placements totalling 4,069,231 units for total consideration of \$4,915,000. Each unit consists of one share and one non-transferable share purchase warrant for the purchase of an additional share for a period of two years. As at September 30, 1999, \$370,000 had been advanced in connection with these private placements.
- g) As at September 30, 1999, the Company's 65% owned subsidiary, Canadian Hi-Tech Manufacturing Ltd. (Canadian Hi-Tech), has 11,000 class B preferred shares outstanding which are redeemable at \$100 per share at the option of Canadian Hi-Tech or after March 1, 1996 at the option of the preferred shareholder who has agreed not to request Canadian Hi-Tech to redeem its shares until all of the performance and escrow shares referred to in Note 8(c) have been earned out of escrow.

### 9. INCOME TAXES

At September 30, 1999, the Company and its subsidiaries had approximately \$14,275,000 in net operating loss carryforwards available to offset future taxable income. The changes in ownership of the Company during 1993 and future changes in ownership will significantly restrict the utilization of these carryforwards. These carryforwards, if available and unused, will expire from 1999 to 2005. Due to net losses the Company did not record a provision for income taxes in 1998 or 1997.

### **10. RELATED PARTY TRANSACTIONS**

- a) During the period, a company controlled by a director was paid project management fees of \$54,000 (1998 \$54,000). In addition, a second company controlled by the same director was paid rent of \$39,000 (1998 \$39,000).
- b) During the year, the Company paid directors' and officers' fees of \$37,557 (1998 \$39,260).
- c) The Company is party to a consulting fee agreement under which a company controlled by a director and a second company controlled by this same director's family will provide all building engineering designs for the Company's projects for an initial fee of 4% of the factory cost of the initial design and 1% of the factory cost for subsequent use of the same design.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### **SEPTEMBER 30, 1999**

(Unaudited – see Notice to Reader)

### **10. RELATED PARTY TRANSACTIONS** (Continued)

- d) IHI International Holdings Ltd. ("IHI-International"), a Bermuda company and a 72% owned subsidiary of the Company, holds the right to use the building technology in all countries in the world other than Canada. The Company has agreed to use its best efforts to offer to its shareholders shares of IHI-International. As a result, shareholders of the Company will have an opportunity to acquire a direct interest in IHI-International which will hold the right to use the technology in all parts of the world other than Canada.
- e) The \$800,000 loan payable described in Note 5 is owing to a company controlled by the family of a director.

#### 11. CONTINGENCIES

- a) The Company has been named as the defendant in an action commenced by a former director claiming damages for the value of 150,000 common shares of the Company. The Company believes that the claim is without merit and intends to vigorously defend the action.
- b) A contractor engaged by the Company has commenced an action claiming that approximately \$590,000 is owing as a result of the alleged non-payment of amounts due under his contract. The Company has commenced legal action against this contractor claiming damages related to breach his contractual obligations. This contractor has also filed a builder's lien against the Company's Hopcott Road Property and in order to discharge this lien, the Company will need to pay approximately \$415,000 into court.

In addition, a number of builders' liens have been registered against the Company's Hopcott Road property by the sub-contractors of a contractor engaged by the Company during construction of the Hopcott Road facility. In order to discharge these liens, the Company may need to pay approximately \$82,000 into court.

### **12. COMMITMENT**

The Company has entered into an agreement to acquire a concrete batching plant for the Hopcott Road factory. The agreement provides for a down payment of \$221,427 (paid) with 53 payments of approximately \$20,000 (which includes interest at approximately 9%) commencing upon delivery of the plant.

# **HI-TECH INDUSTRIES INC.**

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### **SEPTEMBER 30, 1999**

(Unaudited – see Notice to Reader)

# 13. UNCERTAINTY DUE TO THE YEAR 2000 ISSUE

The Year 2000 Issue arises because many computerized systems use two digits rather than four to identify a year. Date-sensitive systems may recognize the year 2000 as 1900 or some other date, resulting in errors when information using year 2000 dates is processed. In addition, similar problems may arise in some systems which use certain dates in 1999 to represent something other than a date. The effects of the Year 2000 Issue may be experienced before, on, or after January 1, 2000, and, if not addressed, the impact on operations and financial reporting may range from minor errors to significant systems failure which could affect an entity's ability to conduct normal business operations. It is not possible to be certain that all aspects of the Year 2000 Issue affecting the entity, including those related to the efforts of customers, suppliers, or other third parties, will be fully resolved.

#### 14. SUBSEQUENT EVENTS

a) Subsequent to September 30, 1999, the Company completed the following private placements:

			Exercise Price of Warrants						
Number of Units		Per Unit	Year 1			Year 2		Finders' Fees	
221,154 75,000	\$ \$	1.30 1.30	\$ \$	1.30 1.30	\$ \$	1.50 1.50	\$ \$	28,750 9,750	

a) Subsequent to September 30, 1999 the line of credit arrangement described in note 5 has been increased to \$1,500,000 and extended to January 5, 2001. As consideration for increasing the line of credit facility the Company has agreed to issue, subject to regulatory approval, 428,571 common shares at a deemed value of \$0.70 per share. 142,857 of these shares will be held in escrow to be released as funds are advanced under the line of credit facility.